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How Artificial Intelligence Can Transform Logistics and Supply Chain Productivity and Enhance National GDP

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Abstract: This study investigates the role of Artificial Intelligence (AI) in transforming logistics and supply chain productivity, and its subsequent impact on national Gross Domestic Product (GDP). By analysing the potential of AI applications in demand forecasting, transportation optimization, port and customs operations, warehousing, and supply chain risk management, this paper examines how AI can enhance logistics efficiency and contribute to economic growth. Using Nigeria as a case study, given its strategic trade position and ongoing logistics challenges, the research highlights how AI adoption can alleviate inefficiencies like port congestion, transport bottlenecks, and poor demand forecasting. The study employs a conceptual–analytical research design, synthesizing empirical studies and established economic theories such as Total Factor Productivity, Transaction Cost Economics, and Supply Chain Integration. The findings suggest that AI-driven logistics improvements, particularly in demand forecasting and transportation optimization, significantly reduce logistics costs, enhance trade facilitation, and improve asset utilization. AI's contribution to GDP growth is further supported by empirical evidence showing that optimized logistics systems increase national competitiveness, attract investments, and boost export performance. The study concludes that AI-enabled logistics systems contribute to GDP growth through cost reduction, enhanced operational efficiency, and improved supply chain resilience. Policy recommendations include investments in digital infrastructure, regulatory reform, and human capital development to support effective AI adoption in developing economies. These insights provide an integrated framework for understanding how AI can drive macroeconomic performance through logistics productivity enhancements.

Keywords: *Artificial Intelligence; Logistics Productivity; Supply Chain Management; Economic Growth; Trade Facilitation in Nigeria*

1. Introduction

Logistics and supply chain systems constitute the operational backbone of modern economies. They determine how efficiently raw materials are sourced, intermediate goods are transformed, and finished products are distributed to markets. The effectiveness of these systems directly influences production costs, market accessibility, trade competitiveness, and overall economic

performance. Empirical evidence consistently demonstrates a strong relationship between logistics efficiency and national Gross Domestic Product (GDP), particularly in economies heavily dependent on trade and manufacturing (World Bank, 2018).

Despite their importance, logistics systems in many countries remain characterized by

structural inefficiencies. Common challenges include port congestion, inadequate transport infrastructure, unreliable demand forecasting, inventory mismanagement, fragmented information flows, and lengthy customs clearance procedures. These inefficiencies elevate transaction costs, increase lead times, reduce firm productivity, and ultimately constrain economic growth.

Artificial Intelligence (AI) has emerged as a disruptive technology with the potential to address these longstanding challenges. Unlike traditional information systems, AI enables machines to learn from data, recognize complex patterns, and make or recommend decisions with minimal human intervention. In logistics and supply chain management, AI applications are transforming how organizations plan, execute, and control material and information flows.

This paper explores how AI-driven improvements in logistics and supply chain productivity can enhance national GDP. It adopts a macro–micro linkage perspective, arguing that productivity gains at the firm and supply chain levels aggregate into broader economic growth outcomes. While the analysis is globally relevant, particular attention is given to developing economies especially Nigeria, where logistics inefficiencies impose significant economic costs but where AI offers opportunities for leapfrogging traditional development constraints.

Objectives of the Study

The main objective of this study is to examine the transformative role of Artificial Intelligence (AI) in improving logistics and supply chain productivity, and to assess how these improvements contribute to the enhancement of national Gross Domestic Product (GDP). The study explores the potential of AI applications in optimizing transportation systems, demand forecasting, inventory management, warehouse operations, and sustainability efforts in logistics. To achieve the main objective, the study focuses

on the following specific objectives, which are to:

- i. To evaluate the role of AI in optimizing transportation systems by assessing its impact on reducing transportation costs, improving route optimization, and enhancing delivery performance.
- ii. Assess the effectiveness of AI-driven demand forecasting and inventory management in reducing stockouts, minimizing excess inventory, and improving overall supply chain efficiency.
- iii. Analyse the impact of AI-powered warehouse automation on operational efficiency, including improvements in throughput, order accuracy, and reduction in operational costs.
- iv. Investigate how AI contributes to sustainability in logistics, specifically through waste reduction, resource optimization, and improvements in energy efficiency.
- v. Evaluate the macroeconomic effects of AI-driven logistics productivity improvements on national GDP, with a particular focus on developing economies like Nigeria.

The research questions guiding the investigation of this study are as follows: How does AI optimization of transportation systems contribute to reducing operational costs and enhancing delivery efficiency in logistics? What is the impact of AI-driven demand forecasting and inventory management on minimizing stockouts, reducing excess inventory, and improving supply chain efficiency? In what ways does AI-powered warehouse automation improve operational efficiency, including throughput, order accuracy, and reduction in logistics costs? How does AI contribute to the sustainability of logistics operations, particularly in terms of reducing waste and optimizing resource usage? Finally, what are

the macroeconomic implications of AI-enhanced logistics productivity on national GDP, particularly in developing economies such as Nigeria?

Overview of Artificial Intelligence as it Relates to Logistics and Supply Chain Management

Artificial Intelligence (AI) refers to a collection of computational techniques that enable systems to perform tasks typically requiring human intelligence, such as learning, reasoning, pattern recognition, and decision-making (Russell & Norvig, 2021). In logistics and supply chain management, AI is not a single technology but an ecosystem of complementary tools and applications that work together to optimize operations. Key AI technologies in logistics management include:

- **Machine Learning (ML):** Algorithms that learn from historical and real-time data to improve forecasting, optimization, and anomaly detection, enhancing decision-making and efficiency in supply chain processes (Culot, Podrecca & Nassimbeni, 2024; Samuels, 2025).
- **Natural Language Processing (NLP):** Techniques that process unstructured text data to enable automated documentation, contract analysis, and customer interaction, improving communication and reducing manual processing (Daios et al., 2025).
- **Computer Vision:** Image and pattern recognition technologies used for automated inspection, inventory tracking, and quality control in logistics environments (Samuels, 2025).
- **Robotics and Autonomous Systems:** AI-driven robotic systems and autonomous equipment used in warehousing and material handling to improve operational effectiveness and reduce labor costs (Daios et al., 2025).

- **Intelligent Decision Support Systems:** AI-enhanced platforms that integrate data analytics and optimization models to support strategic and tactical logistics planning and improve real-time decision making (Culot, Podrecca & Nassimbeni, 2024).

AI technologies are revolutionizing logistics management by shifting it from traditional, reactive, experience-based approaches to more predictive, prescriptive, and partially autonomous systems. While traditional supply chains tend to be siloed, inefficient, and slow to adapt to disruptions, AI-enabled supply chains offer significant improvements. These AI-driven systems are characterized by end-to-end visibility, real-time data integration, and predictive, scenario-based planning, all of which allow for better decision-making. Furthermore, continuous learning and optimization ensure that the supply chain can evolve in response to new data and challenges. These advancements are critical for boosting productivity and economic efficiency, as they enable logistics operations to be more responsive, agile, and cost-effective. With real-time insights and optimized resource allocation, AI-powered logistics systems greatly enhance supply chain resilience, allowing companies to respond more effectively to changing market conditions and disruptions.

2. Research Methodology

This study adopts a conceptual-analytical research design grounded in a structured review and synthesis of peer-reviewed academic literature, international policy reports, and empirical studies on artificial intelligence, logistics and supply chain productivity, and economic growth. Conceptual research is particularly appropriate for examining emerging general-purpose technologies such as AI, where adoption is uneven across countries and firm-level data remain fragmented, especially in developing economies (OECD, 2019; UNCTAD, 2022). The analysis draws on established theoretical frameworks: Total

Factor Productivity theory (Solow, 1957), Transaction Cost Economics (Williamson, 1985), and Supply Chain Integration theory (Flynn et al., 2010); to develop an integrated analytical framework linking AI-enabled logistics productivity to national GDP outcomes. Relevant studies were identified through searches of major academic databases. Rather than estimating causal effects econometrically, the study synthesizes empirical evidence from prior research to identify dominant productivity channels through which AI improves logistics performance. This approach aligns with recent systematic reviews and conceptual studies in the AI-supply chain literature (Culot et al., 2024; Samuels, 2025). The Nigeria-focused analysis is employed as a contextual case to illustrate how these mechanisms operate in a developing economy characterized by high logistics costs and structural inefficiencies (World Bank, 2018; UNCTAD, 2022).

3. Literature Review

The relationship between logistics efficiency and economic growth has been widely documented. Studies show that countries with efficient logistics systems experience higher trade volumes, lower production costs, and stronger GDP growth (Hausman, Lee, & Subramanian, 2013). Recent literature highlights AI as a critical enabler of next-generation logistics performance. Wamba et al. (2020) argue that AI-driven analytics significantly improve supply chain agility and responsiveness. Ivanov and Dolgui (2020) demonstrate how AI-based simulation and optimization enhance supply chain resilience under disruption. Similarly, OECD (2019) reports that digital and AI technologies reduce logistics costs and improve trade facilitation outcomes.

In developing economies, logistics inefficiencies are particularly costly. The World Bank estimates that logistics costs in some African countries exceed 30% of product value, compared to less than 10% in advanced economies. Emerging studies suggest that AI adoption in ports, customs,

and transport corridors can significantly reduce these costs, with positive macroeconomic implications (UNCTAD, 2022). However, the literature also identifies constraints, including inadequate digital infrastructure, data quality challenges, skills shortages, and regulatory gaps. These factors are especially relevant in countries such as Nigeria, where logistics performance remains below global benchmarks despite significant trade potential.

Productivity in logistics and supply chains refers to the efficiency with which inputs, such as labor, capital, infrastructure, energy, and information, are transformed into logistics outputs, including transport services, warehousing, inventory availability, and delivery reliability. Artificial Intelligence fundamentally alters this transformation process by enhancing decision accuracy, reducing waste, minimizing delays, and enabling real-time optimization across supply chain nodes. This section examines the principal mechanisms through which AI improves logistics productivity and explains their economic significance.

Demand forecasting is a core planning function in logistics and supply chain management. Traditional forecasting approaches, including moving averages and linear regression, rely heavily on historical sales data and often fail to capture market volatility, seasonality, and structural changes in consumer behavior. These limitations result in frequent stockouts or excess inventory, both of which impose significant productivity and financial costs. AI-driven demand forecasting systems apply machine learning algorithms, such as neural networks, gradient boosting, and deep learning models, to large and diverse datasets. These systems integrate structured and unstructured data, including:

- Historical sales and order data
- Seasonal and promotional patterns
- Macroeconomic indicators (inflation, income levels, exchange rates)

- Consumer behavior data and market sentiment
- Weather patterns and geographic factors

By continuously learning from new data, AI models dynamically adjust forecasts, improving accuracy and responsiveness.

Improved demand forecasting enhances productivity through several channels. First, it reduces inventory holding costs by aligning stock levels more closely with actual demand. Second, it minimizes stockouts, improving service levels and customer satisfaction. Third, it lowers working capital requirements, freeing financial resources for productive investment.

At the macroeconomic level, improved inventory efficiency reduces waste across national supply chains, stabilizes markets, and enhances firm profitability. These outcomes contribute directly to GDP growth by increasing value added in logistics-intensive sectors such as manufacturing, retail, and agriculture.

Transportation is often the most expensive and operationally complex component of logistics systems. Inefficient routing, traffic congestion, fuel price volatility, and infrastructure constraints significantly reduce transport productivity, particularly in urban areas and key trade corridors.

AI-powered transportation management systems (TMS) use advanced optimization algorithms and real-time data to improve routing and fleet utilization. These systems consider multiple variables simultaneously, including:

- Traffic congestion and road conditions
- Fuel consumption and vehicle performance
- Weather forecasts
- Delivery time windows and service priorities

- Infrastructure constraints and regulatory restrictions

Unlike static route planning tools, AI-based systems continuously update routes in response to real-time conditions.

AI-driven transport optimization reduces transit times, fuel consumption, and vehicle idle time. Higher asset utilization increases the effective capacity of existing transport fleets, reducing the need for capital-intensive infrastructure expansion. Additionally, lower fuel consumption contributes to reduced carbon emissions, aligning logistics productivity gains with sustainability objectives. From an economic perspective, efficient transportation lowers logistics costs across industries, improves supply chain reliability, and enhances national competitiveness in domestic and international markets.

Ports and border agencies are critical nodes in national and global supply chains. Delays at these points have cascading effects across entire logistics networks. In many developing economies, inefficiencies in port operations and customs procedures remain a major constraint on trade performance. AI technologies are increasingly deployed to modernize port and customs operations through:

- Computer Vision: Automated container inspection, damage detection, and security screening
- Predictive Analytics: Risk-based cargo targeting and customs clearance
- Intelligent Scheduling Systems: Optimization of berth allocation, crane operations, and yard management
- Digital Documentation Processing: Automated processing of bills of lading, invoices, and declarations

These applications reduce reliance on manual inspection and discretionary decision-making, improving transparency and efficiency. AI-enabled ports and customs systems significantly reduce cargo dwell time,

demurrage costs, and administrative delays. Faster clearance enhances trade velocity, enabling firms to respond more quickly to market opportunities. At the national level, efficient trade facilitation increases export volumes, reduces import costs, and strengthens integration into global value chains—key drivers of GDP growth.

Warehousing plays a central role in inventory management, order fulfillment, and distribution. Traditional warehouse operations are labor-intensive and prone to errors in picking, sorting, and inventory recording. AI-powered warehouse management systems (WMS) integrate robotics, computer vision, and machine learning to automate and optimize warehouse operations. Key applications include:

- Autonomous mobile robots for picking and material handling
- AI-assisted slotting and storage optimization
- Real-time inventory tracking using sensors and vision systems
- Predictive labor scheduling based on demand forecasts

Rather than fully replacing human labor, these systems increasingly support human–AI collaboration.

Warehouse automation increases throughput, reduces error rates, and improves space utilization. Labor productivity rises as workers focus on higher-value tasks such as supervision, exception handling, and system optimization. These gains reduce unit logistics costs and enhance the competitiveness of domestic firms. At the national level, improved warehouse efficiency supports faster trade flows, more reliable supply chains, and higher value added in logistics services. Recent global disruptions, including pandemics, geopolitical tensions, and climate-related events, have highlighted the vulnerability of traditional supply chains. Disruptions often result in production

stoppages, shortages, and inflationary pressures, negatively affecting GDP.

AI enhances supply chain resilience by enabling proactive risk identification and mitigation. AI systems monitor a wide range of risk indicators, including:

- Supplier performance and financial health
- Geopolitical developments and trade policy changes
- Climate and weather-related risks
- Infrastructure failures and transport disruptions

Through scenario modeling and predictive analytics, AI enables firms and governments to anticipate disruptions and implement contingency strategies. By reducing the frequency and severity of supply chain disruptions, AI contributes to economic stability. Stable production and distribution systems help maintain industrial output, control inflationary pressures, and support sustained GDP growth, particularly in economies highly exposed to external shocks. The greatest productivity gains from AI arise when applications are integrated across the entire supply chain rather than implemented in isolation. End-to-end AI-enabled visibility and coordination enable:

- Synchronization of production, transport, and distribution
- Reduction of information asymmetry among supply chain actors
- Faster and more informed decision-making at strategic and operational levels

These system-wide improvements generate compounding productivity effects that extend beyond individual firms to entire industries and national economies.

Nigeria occupies a strategic position in West Africa, serving as both a major consumer market and a potential logistics gateway for regional and continental trade. With a

population exceeding 200 million and significant natural and agricultural resources, efficient logistics and supply chain systems are essential for translating economic potential into sustained GDP growth. However, Nigeria's logistics performance remains constrained by structural inefficiencies, institutional bottlenecks, and infrastructure gaps. According to international logistics performance benchmarks, Nigeria continues to face challenges in port efficiency, customs clearance, transport reliability, inventory management, and supply chain coordination. These inefficiencies raise logistics costs, weaken industrial competitiveness, and constrain trade expansion. Artificial Intelligence presents a viable pathway for addressing these challenges by enabling data-driven decision-making, automation, and system-wide optimization. This section examines how AI can be applied to Nigeria's key logistics subsystems, ports, customs, transport corridors, agricultural supply chains, and urban logistics, and analyzes the potential productivity and GDP implications.

Nigeria's seaports, particularly those in Lagos, handle the majority of the country's international trade. Despite ongoing reforms and private sector participation, port operations are frequently characterized by congestion, long vessel turnaround times, high cargo dwell times, and inefficient coordination among stakeholders. AI technologies can significantly enhance port productivity in Nigeria through:

- **Intelligent Berth and Yard Management:** Machine learning algorithms can optimize berth allocation, crane scheduling, and container stacking, reducing idle time and congestion.
- **Computer Vision for Cargo Handling:** Automated container recognition, damage detection, and yard surveillance improve accuracy, security, and throughput.

- **Predictive Maintenance:** AI systems can forecast equipment failures in cranes and handling equipment, reducing downtime and maintenance costs.
- **Port Community Systems:** AI-enhanced digital platforms facilitate real-time data sharing among shipping lines, terminal operators, customs, and freight forwarders.

Economic Implications

Improved port efficiency reduces vessel waiting time, demurrage charges, and logistics costs for importers and exporters. Faster cargo clearance enhances Nigeria's trade competitiveness and supports higher trade volumes, contributing directly to GDP growth. Inland dry ports, when integrated with AI-enabled rail and road systems, further extend these benefits to hinterland regions. Customs processes play a critical role in determining the speed and cost of cross-border trade. In Nigeria, customs clearance has historically been affected by manual procedures, discretionary decision-making, and fragmented documentation systems.

AI-Enabled Customs Modernization

AI can transform customs operations through:

- **Risk-Based Cargo Targeting:** Predictive analytics identify high-risk consignments for inspection, reducing unnecessary physical checks.
- **Automated Document Processing:** Natural Language Processing enables faster verification of declarations, invoices, and trade documents.
- **Fraud and Revenue Leak Detection:** Machine learning models identify anomalies and patterns associated with under-declaration and smuggling.
- **Integrated Single Window Systems:** AI supports seamless coordination among customs, port authorities, and regulatory agencies.

Productivity and Revenue Outcomes

By reducing clearance time and improving transparency, AI-enabled customs systems lower transaction costs and improve compliance. Enhanced revenue collection strengthens public finances, while faster trade flows stimulate industrial activity and GDP growth. Nigeria's transport corridors—linking ports to industrial zones, agricultural belts, and neighboring countries—are vital for domestic and regional trade. However, these corridors are often plagued by traffic congestion, road deterioration, security risks, and inefficient fleet utilization

AI-Driven Transport Solutions

AI applications in Nigerian transport corridors include:

- **Real-Time Traffic and Route Optimization:** AI systems integrate traffic data, road conditions, and security information to optimize routing.
- **Fleet Management and Predictive Analytics:** Machine learning improves vehicle utilization, fuel efficiency, and maintenance planning.
- **Rail and Multimodal Coordination:** AI supports scheduling and integration between road, rail, and inland waterways.
- **Security Risk Monitoring:** Predictive models assess security threats along corridors, improving reliability and safety.

Macroeconomic Significance

Efficient transport corridors reduce delivery times, lower logistics costs, and improve market access for producers. For Nigeria, corridor optimization enhances domestic trade integration, supports regional exports, and strengthens the country's role in the African Continental Free Trade Area (AfCFTA), with positive GDP implications. Agriculture remains a major contributor to employment and livelihoods in Nigeria, yet agricultural supply chains suffer from high post-harvest losses, poor storage, and inefficient

distribution. AI can improve agricultural supply chains through:

- **Demand and Price Forecasting:** AI models predict market demand and price trends, enabling better production and distribution planning.
- **Cold Chain Optimization:** Intelligent monitoring systems reduce spoilage in temperature-sensitive products.
- **Transport and Distribution Planning:** AI improves routing from farms to markets, reducing delays and losses.
- **Inventory and Storage Management:** Machine learning optimizes storage allocation and turnover rates.

Reducing post-harvest losses increases effective agricultural output without additional land or labor inputs, enhancing productivity and food security. These gains contribute to rural income growth, price stability, and overall GDP expansion. Rapid urbanization and the growth of e-commerce are placing increasing pressure on Nigeria's urban logistics systems. Congestion, fragmented delivery networks, and inefficient last-mile distribution reduce productivity and service quality. AI enhances urban logistics through:

- **Dynamic Last-Mile Routing:** Real-time optimization reduces delivery time and fuel consumption.
- **Demand Clustering and Micro-Fulfillment:** AI identifies optimal warehouse locations and delivery zones.
- **Autonomous and Semi-Autonomous Delivery Systems:** Emerging technologies improve efficiency in high-density areas.
- **Customer Interaction and Service Optimization:** AI-driven platforms improve delivery reliability and customer satisfaction.

Contribution to Urban Economic Productivity

Efficient urban logistics support the growth of retail, manufacturing, and digital services. By reducing congestion-related inefficiencies, AI-enabled urban logistics enhance productivity in Nigeria's major cities and contribute to broader economic growth.

Despite its potential, AI adoption in Nigeria's logistics sector faces several challenges:

- Inadequate digital infrastructure and data quality
- Limited interoperability among logistics stakeholders
- Skills shortages in AI and supply chain analytics
- Regulatory and policy gaps
- Cybersecurity and data governance concerns

Addressing these constraints is essential for translating AI-driven productivity gains into sustainable GDP growth.

The relationship between logistics productivity and national GDP is not automatic but operates through identifiable economic transmission channels. Artificial Intelligence strengthens and accelerates these channels by reducing inefficiencies, improving coordination, and enhancing the quality of decision-making across supply chains. This section analyses the principal mechanisms through which AI-driven logistics productivity contributes to GDP growth. Logistics costs constitute a significant share of total production costs in most economies, particularly in developing countries where infrastructure and coordination challenges are pronounced. AI adoption reduces logistics costs through improved demand forecasting, optimized transportation, automated warehousing, and faster port and customs operations.

At the firm level, reduced logistics costs increase operational efficiency and profit margins. Firms can reallocate savings toward productive investments such as capacity expansion, technology upgrading, and

workforce development. Aggregated across industries, these productivity gains increase value added and contribute directly to GDP growth.

In Nigeria, where logistics costs are estimated to be substantially higher than global averages, AI-enabled efficiency gains could have a disproportionately large impact on firm competitiveness and economic output. Efficient logistics systems are a critical determinant of trade performance. High transport costs, delays, and uncertainty act as implicit trade barriers, particularly for time-sensitive and high-value goods. AI reduces these barriers by improving reliability, predictability, and speed across logistics networks. AI-enabled ports, customs, and transport corridors enhance export competitiveness by reducing lead times and compliance costs. Faster and more predictable trade flows enable firms to integrate into global and regional value chains, expand market access, and increase export volumes. For Nigeria, improved trade facilitation supports diversification away from commodity dependence toward manufacturing, agro-processing, and services exports, strengthening the GDP growth base. Logistics performance is a key factor influencing location decisions by domestic and foreign investors. Industries with complex supply chains—such as manufacturing, pharmaceuticals, and fast-moving consumer goods—require reliable, efficient logistics systems to remain competitive.

AI-enabled logistics infrastructure enhances a country's attractiveness as an investment destination by:

- Reducing supply chain risk and uncertainty
- Improving access to domestic and regional markets
- Lowering operational and transaction costs

Increased foreign direct investment (FDI) and domestic industrial expansion contribute to

capital formation, employment creation, and technology transfer, reinforcing GDP growth.

While AI introduces automation into logistics operations, it does not eliminate the role of human labor. Instead, it reshapes employment structures by reducing low-skill, repetitive tasks and increasing demand for higher-skill roles.

AI-driven logistics systems create employment opportunities in:

- Data analytics and supply chain planning
- Systems management and maintenance
- Logistics technology integration
- Cybersecurity and data governance

These roles enhance labor productivity and support human capital development. Higher labor productivity increases output per worker, a core driver of long-term GDP growth. Supply chain disruptions can have severe macroeconomic consequences, including production losses, inflationary pressures, and fiscal stress. AI improves supply chain resilience by enabling early detection of risks and faster adaptive responses. By stabilizing production and distribution systems, AI reduces economic volatility and supports sustained growth. In economies exposed to external shocks, such as Nigeria, resilience-enhancing technologies play a critical role in safeguarding GDP performance.

Realizing the GDP-enhancing potential of AI in logistics requires coordinated policy action. Technology adoption alone is insufficient without supportive institutional, regulatory, and capacity-building frameworks. AI systems depend on high-quality data and reliable digital infrastructure. Governments should prioritize:

- Expansion of broadband connectivity across logistics corridors
- Development of interoperable data platforms for ports, customs, and transport

- Promotion of data standardization and sharing among stakeholders

In Nigeria, strengthening digital infrastructure in ports, transport hubs, and border points is a foundational requirement for AI deployment. Effective AI adoption requires clear and adaptive regulatory frameworks. Key policy priorities include:

- Data protection and privacy regulations
- Cybersecurity standards for logistics systems
- Transparent governance of AI-driven decision-making
- Alignment of customs and trade regulations with digital processes

Regulatory certainty encourages private sector investment and innovation in logistics technologies. Given the capital and expertise required for AI deployment, public-private partnerships offer a viable implementation model. Governments can leverage private sector innovation while retaining oversight of critical infrastructure.

PPPs can support:

- Smart port development
- AI-enabled customs modernization
- Intelligent transport systems

Such collaborations accelerate technology diffusion and maximize economic returns.

AI-driven logistics transformation requires a workforce equipped with relevant technical and analytical skills. Governments and educational institutions should invest in:

- AI and data analytics training programs
- Supply chain and logistics technology curricula
- Continuous professional development for logistics practitioners

In Nigeria, targeted skills development is essential to ensure inclusive growth and

prevent technological exclusion. Integrating AI into national logistics and transport strategies ensures coherence and long-term impact. Governments should:

- Align AI initiatives with industrial and trade policies
- Establish national roadmaps for logistics digitalization
- Monitor and evaluate economic outcomes of AI adoption

Strategic coordination enhances the effectiveness of AI investments and strengthens their contribution to GDP growth.

3.1. THEORETICAL FOUNDATIONS

To analytically connect AI adoption in logistics with national GDP growth, the paper draws on three complementary theoretical perspectives.

3.1.1. Total Factor Productivity

Economic growth theory emphasizes productivity, particularly Total Factor Productivity as a key driver of GDP growth beyond labour and capital accumulation (Solow, 1957). The Total Factor Productivity (TFP) theory measures the portion of an economy's output growth not explained by traditional inputs like labour and capital. It acts as a residual, representing efficiency, innovation, and technological advancements. High TFP indicates producing more output with the same, or fewer, input. Total factor productivity is often considered the primary contributor to GDP growth rate. Other contributing factors include labor inputs, human capital, and physical capital. Total factor productivity measures residual growth in total output of a firm, industry or national economy that cannot be explained by the accumulation of traditional inputs such as labor and capital. AI enhances TFP by enabling more efficient use of existing resources, reducing waste, and improving decision quality across logistics systems.

3.1.2. Transaction Cost Economics Theory

Transaction Cost Economics (TCE) is a theoretical framework explains that the firms exist to minimize costs of market transactions (e.g., searching, bargaining, enforcement) by choosing the most efficient governance structure market, hierarchy, or hybrid. According to Ronald Coase and Oliver Williamson (1985) the framework explains how organizations and markets coordinate economic exchanges. It posits that every exchange involves costs beyond the actual price of a good or service, and firms choose the governance structure such as producing in-house or buying from a supplier that minimizes these total costs. Williamson concluded that economic efficiency improves when coordination and information costs are reduced. The advent of AI further help to lowers transaction costs in logistics by automating information processing, reducing uncertainty, and improving coordination among supply chain actors.

3.1.3. Supply Chain Integration Theory

Supply Chain Integration (SCI) theory defines the strategic collaboration between a firm and its partners to align processes, information, and, goods flows for maximum, efficient, and, consistent, customer value. It transforms independent, siloed functions into a cohesive, high-performing network, bridging internal, departments with external, suppliers and customers to enhance responsiveness and profitability. It further examines the strategic collaboration and coordination of internal functions and external partners to optimize the flow of products, services, information, and finances. The theory posits that coordinated information and material flows across firms enhance performance (Flynn, Huo, & Zhao, 2010). AI strengthens integration by enabling seamless data exchange, predictive coordination, and collaborative planning, thereby improving system-wide productivity.

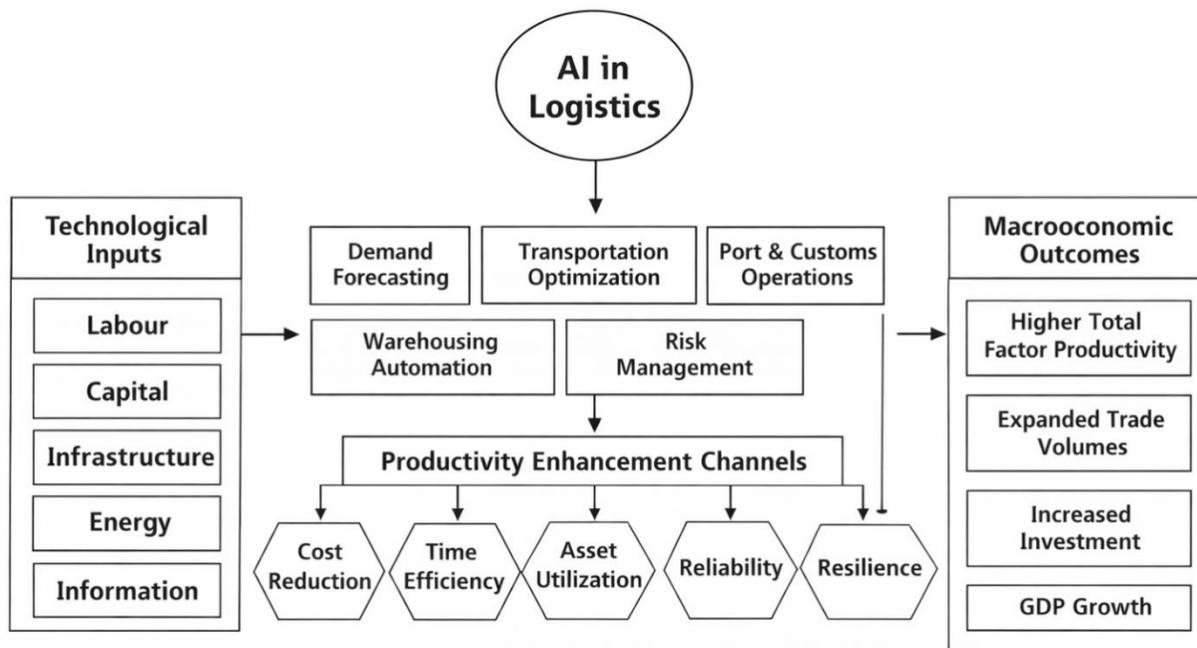
3.2. Integrated Conceptual Framework: AI, Logistics Productivity, and GDP

To clarify the relationship between AI adoption in logistics and national economic

performance, this study proposes an integrated conceptual framework linking technological inputs to macroeconomic outcomes. At the core of the framework is the proposition that AI functions as a productivity-enhancing general-purpose technology, improving the efficiency with which logistics inputs: labour, capital, infrastructure, energy, and information; are transformed into economic outputs. AI applications in demand forecasting, transportation optimization, port and customs operations, warehousing, and risk management enhance logistics productivity through five primary channels: cost reduction, time efficiency, asset utilization, reliability, and resilience (Ivanov & Dolgui, 2020; Wamba et al., 2020). These improvements reduce transaction and coordination costs across supply chains, consistent with Transaction Cost Economics theory

(Williamson, 1985), while simultaneously strengthening supply chain integration and information sharing (Flynn et al., 2010). At the firm and supply chain levels, productivity gains manifest as lower operating costs, reduced inventory losses, faster delivery times, and improved service reliability. When aggregated across sectors, these micro-level efficiency gains translate into macroeconomic outcomes, including higher total factor productivity, expanded trade volumes, increased investment, and stronger GDP growth (Hausman et al., 2013; World Bank, 2018). This framework highlights the cumulative and systemic nature of AI-driven logistics transformation, emphasizing that the greatest economic benefits arise when AI adoption is coordinated across the entire supply chain rather than implemented in isolated functions.

Figure 1: Integrated Conceptual Framework: AI, Logistics Productivity, and GDP.



Source: Authors' illustration, 2026

3.3. Empirical Evidence from Existing Studies

Although this study does not conduct original econometric estimation, substantial empirical evidence from prior research supports the proposed relationship between AI-enabled

logistics productivity and economic growth. Cross-country analyses consistently show that improvements in logistics performance are associated with higher trade volumes and

GDP growth (Hausman et al., 2013; World Bank, 2018). The World Bank's Logistics Performance Index demonstrates that countries with efficient logistics systems experience lower trade costs and stronger export competitiveness. Firm-level and supply chain studies further indicate that AI-driven analytics and automation significantly enhance operational performance. Wamba et al. (2020) find that advanced data analytics improve supply chain agility and firm performance through enhanced decision-making capabilities. Ivanov and Dolgui (2020) provide empirical and simulation-based evidence showing that AI-enabled modeling improves supply chain survivability under disruption, reducing output losses during crises. Policy-oriented studies also support macroeconomic implications. OECD (2019) and UNCTAD (2022) document that digitalization and AI adoption in ports, customs, and transport corridors reduce clearance times, logistics costs, and administrative burdens, thereby facilitating trade and supporting economic growth. These findings are particularly relevant for developing economies, where logistics inefficiencies impose disproportionately high economic costs.

4. Recommendations And Policy Implications

To fully harness the transformative potential of AI in logistics and supply chain management, governments and businesses must prioritize the development of robust digital infrastructure and human capital investment. Promoting public-private partnerships (PPPs) can bridge the financial and technical gaps, while clear regulatory frameworks are essential to support AI adoption, ensuring data security, privacy, and ethical decision-making. Policymakers should also incentivize innovation in AI for logistics, offering financial support for R&D, particularly for small and medium enterprises (SMEs) that face barriers to technology adoption. Furthermore, fostering international collaboration on data-sharing standards and

cross-border logistics solutions will enhance global supply chain efficiency.

At the policy level, it is critical to develop national AI strategies that align with broader economic goals and focus on strengthening supply chain resilience. Governments should ensure that AI technologies benefit all sectors of society, promoting inclusive growth by addressing the digital divide and preparing the workforce for new AI-driven roles. Regulatory oversight of AI applications in critical infrastructure, such as ports and transport corridors, is also necessary to safeguard national security and economic stability. Finally, tracking the impact of AI on logistics performance and national GDP will provide the insights needed to continuously refine strategies and maximize economic outcomes, particularly in developing economies where AI adoption can overcome persistent logistical inefficiencies.

5. Conclusion

In concluding, we have examined how Artificial Intelligence (AI) can transform logistics and supply chain productivity and, through multiple economic transmission channels, enhance national Gross Domestic Product (GDP). Logistics systems are not merely operational support functions; they are strategic economic infrastructures that shape production efficiency, trade competitiveness, industrial development, and macroeconomic stability. Persistent inefficiencies in logistics, particularly in developing economies, represent a significant drag on productivity and growth.

Drawing on productivity theory, transaction cost economics, and supply chain integration theory, the study has demonstrated that AI acts as a general-purpose technology capable of fundamentally restructuring logistics systems. Through applications in demand forecasting, inventory optimization, transportation management, port and customs operations, warehousing, and supply chain risk management, AI improves resource utilization, reduces uncertainty, and enables

real-time, data-driven decision-making. The analysis has shown that AI-driven logistics productivity translates into GDP growth through several reinforcing mechanisms. These include cost reduction and firm-level productivity gains, expansion of trade and export competitiveness, attraction of domestic and foreign investment, enhancement of labor productivity and skills, and improved supply chain resilience. Together, these effects raise total factor productivity and strengthen the structural foundations of economic growth.

The Nigeria-focused analysis illustrates both the urgency and the opportunity of AI adoption in logistics. Structural challenges in ports, customs, transport corridors, agricultural supply chains, and urban logistics impose high economic costs but also create significant scope for productivity gains. AI offers Nigeria, and similar developing economies, a pathway to leapfrog traditional logistics constraints, deepen regional and global trade integration, and support diversification under frameworks such as the African Continental Free Trade Area (AfCFTA).

However, the paper also emphasizes that the economic benefits of AI are not automatic. Without adequate digital infrastructure, high-quality data ecosystems, appropriate regulatory frameworks, skilled human capital, and coordinated national strategies, AI adoption risks remaining fragmented or exclusionary. Public policy therefore plays a critical enabling role. Strategic investments in digitalization, public-private partnerships, data governance, and education are essential to ensure that AI-driven logistics transformation delivers inclusive and sustainable GDP growth.

In conclusion, Artificial Intelligence should be understood not merely as a technological innovation but as a strategic economic instrument. When effectively integrated into logistics and supply chain systems, AI enhances productivity, strengthens trade performance, and contributes meaningfully to national economic development. For

policymakers, industry leaders, and researchers, AI-enabled logistics represents a critical frontier in the pursuit of long-term, resilient, and inclusive economic growth.

6. Limitations And Directions For Future Research

Despite its contributions, this study has several limitations that provide opportunities for future research. First, the analysis relies on secondary literature and does not estimate causal effects using firm-level or national panel data. Future studies could employ econometric models using indicators such as the Logistics Performance Index, digital readiness measures, and GDP growth rates to quantify the magnitude of AI's impact on economic performance. Second, measurement challenges remain significant. AI adoption is difficult to capture using standardized indicators, particularly in developing economies where informal logistics activities are widespread. Improved data collection and harmonized metrics would enhance empirical analysis. Third, future research could explore distributional effects, including how AI-driven logistics transformation affects employment structures, regional development, and inequality within countries. Finally, while this study focuses on Nigeria as a contextual reference point, comparative studies across multiple developing economies would improve generalizability and deepen understanding of how institutional and regulatory environments shape AI's economic impact.

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